

## ARE THE FIELDS STILL WHITE FOR HARVEST?

1.

“Do you not say, 'There are yet four months, and then comes the harvest. Behold, I say to you, lift up your eyes and look on the fields, that they are (already) white for harvest.’” (John 4:35). Those of us at Whitefields of America, Inc. firmly believe that the FIELDS ARE DEFINITELY WHITE FOR HARVEST. However, the harvest is plentiful but the workers are few. (Luke 10:2). We are hoping that many will use this method to become ‘fishers of men’ working in the fields of harvest in their home states and beyond. The Lord gave us the name, Whitefields of America and we have discovered that county fairs and local festivals are fields that year after year, have proven to be very fruitful. The Lord has always desired to reap a great harvest since that is why He came to this earth, to seek and to save that which was lost. (Luke 19:10)

We hear a lot about the young people in America these days being so very resistant to the Gospel and Christianity. But we at Whitefields of America, Inc. have really not experienced that at all. Yes, we see resistance to the truth and in some ways, to a greater degree as the years pass by. But, all in all, since we began sharing the gospel at county fairs and festivals in 2003, using the method explained in this pamphlet, we have seen well over 6,000 people giving their lives to Christ, averaging the age of 14 1/2. We also are able to minister to and pray for hundreds, whether Christian or not, each year for various needs.

The Lord taught us this simple method that arouses the curiosity of people, young and old alike, and brings them into our tent. We estimate that nearly 95% of those who come in stay long enough to hear at least part of the Gospel and in most cases, all of it. Most of the younger ones who hear the Gospel are not at all resistant and seem to be drinking in the true story about the amazing things that a Man named Jesus Christ did for them. We could not begin to count the many times people, especially teens and younger, would sit before us and listen to the Gospel and just stay there. We have had lines of people of all ages, waiting to come into our tent. We are blessed over and over to see the change in these young people and to witness many of these new creations in Christ bringing their friends to hear about and discover the Jesus that they met at the fair. Often they will bring their friends several times during that weekly event and many times for several years afterwards when we return.

We want to share this with any and all who desire to see the lost come to Christ and who also want to see members of their church become more active in the Great Commission. Our experience is that most Christians are fearful of evangelism, mainly because they believe it is difficult and are afraid they will fail. We want to share with you what many have already discovered about the ease and simplicity and the joy of sharing the Gospel at these events the way the Lord has taught us.

2.

My home state of Ohio has 88 counties and 89 agricultural county fairs plus 5 Independent fairs. The largest County fair averages 350,000 each year. I estimate that the Ohio State Fair averages over 900,000 attendees each year. Ohio festivals are held from March through October, with a few in November and are too many to count and compute the annual attendance. Combining these events computes to hundreds of thousands of attendees per year in Ohio alone. The exposure is unlimited because at fairs and festivals, people are constantly walking, going here and there, often going nowhere in particular. They have set aside that time to do whatever they fancy and usually are not in any hurry.

The sign we use works very well because it arouses peoples' curiosity much like a lure in fishing. As fishers of men, we love that. Also, the sign says, 'FREE' which increases their curiosity.



## CONSTRUCTING THE SIGN

3.



OR



The sign we use and recommend is made of 1" PVC (can use 3/4 on top and bottom, horizontal parts) and black fiber board and zip ties. A grommet making kit can be purchased at most hardware stores or lumber companies. You will need to tie the sign to the tent from the outside of the sign to the tent in two places to protect from wind, making sure that the line is high enough to avoid taller people from walking into it. The measurements of the board are approximately 34" x 32". With the pictures you should be able to copy the design.

Do not glue the vertical legs onto the sign or onto so it can per easily dismantled for easy travel and storage. The sign shown has red rope lighting around it. I like blue best.

Another way to make a sign is using a portable saw horse. This is easier but it is less noticeable being lower to the ground. These can be purchased at lumber companies. Rural King has them at a good price and Harbor Freight has them a little cheaper still. They come in pairs for only \$15.00 to \$20.00. The sign can be clamped onto the sawhorse or possibly use a couple bungee chords.

### *Whitefields of America, Inc.*

#### **PRINCIPLES TO FOLLOW USING “KNOW YOUR FUTURE FREE” GOSPEL PRESENTATION**

There are certain principles that are critical to follow when dealing with the salvation of the lost. These four are listed and should be emphasized and aimed for when presenting the Gospel using the presentation beginning on page ???????

1. Conviction of sin. People must realize or understand that they are personally sinners before God, that they cannot keep from sinning, and are in need of forgiveness. That they are responsible to get right with God by making the right choices. This requires repentance which comes only by having genuine sorrow for their sins and a desire to forsake them. For them to grasp the fact that they are sinners, we use the Ten Commandments to reveal they have not kept them. We also tell them that these laws which make up the conscience, are written on the hearts of all mankind, throughout history, regardless of when or where they lived. They are universal and people choose to sin against their conscience.



2. People must be repentant and sorry for their sins. This is not always easy to know, but we try to discern whether they are ready to repent and give their lives to Christ or hesitant still. There are many ministries out there that seem to be after numbers and rush people through the “sinners prayer” just to get names. We have seen many times that some of those who have prayed did not have the faintest idea of what they were doing or why. We believe it’s good to keep a track of numbers (Jn. 21:11) but the motive must be so that we can follow up with the new converts in order to disciple them in Christ.
  
3. We try to teach unbelievers the full counsel of God: His love for all mankind, His grace, mercy, righteousness, justice, wrath, His hatred for sin, His soon and eminent return and the justice of eternal punishment in hell. Our primary objective is to pluck sinners out of the fire so that they can know Jesus, have eternal life with Him, and for the expansion of the Kingdom of God. We preach His perfect love and His perfect justice. We do not compromise the truth because we believe it is only truth that can set people free in this life and in the next (Jn. 8:31, 32, 36).

4. We work hard to break down barriers that alienate people against the Gospel. We want them to know that we are people just like them, but have been saved by God's grace and mercy. The only difference between us and them is that we believe the Gospel and show our belief by what we practice. We believe in holiness, without which no man may see the Lord. We try to be friendly, to demonstrate humility, and to have a sense of humor. We do not want to offend them with our lives. If the Gospel offends them, then, it has done its work and our hope and prayer is that they will one day humble themselves to receive it and to be saved.

### THE 10 X 20 TENT

For festivals we use a 10' x 10' tent (below), because it's cheaper to rent a smaller space and much easier to set up for only 1 to 4 days, the length of most festivals. You can spend up to \$200.00 or even mere on one of these but good ones can be purchased for less. Walmart has a good one with sides for around \$160.00. Make sure your tent has side walls with heavy duty legs that are vertical and not slightly angled. The red one shown is not strong and has no side walls. Wood clamps are used to attach the side walls.

If your space is on grass, you can use metal stakes (rebar) with rings to attach the ropes. Most farm stores should carry these. Do not try to pierce blacktop without permission from the fair management. Besides, it's not very easy to do!



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# Whitefields of America, Inc. Procedures for Tent Ministry

## THE PRESENTATION

The sign says, **“KNOW YOUR FUTURE FREE”**

One or more will enter the tent. We let them come in on their own free will. Occasionally, if they are standing around, looking as though they want to come in, we will ask if they want to know their future, but usually, they come in without our encouragement. They often ask if this is really free; are you fortune tellers; physics, or something similar. We immediately tell them that we are none of these. We say, **“We cannot tell you what your future is in this life but we can tell you what it is after you die. Would you like to know?”** Most of the time they will say, **“Yes.”** At that point we ask them to come in and sit down.

(We make it a point that they know we are not fortune tellers, that it is free, and that they are free to leave at any time.)

We often have mixed company and even when there are people who do not know each other, it's usually not a problem presenting it to them all together, however, if there are more than four or five, then it gets a little difficult but can still be done. That's why it's best to have two or more ministers present. (Men should minister with men and women with women, unless they are married to one another. We do not encourage one man alone with one woman, unless they are married. This precludes any shadow of reproach on the ministry.)

**“In order for me to have an idea of what your future is after you die, I need to ask you some questions. Is that ok with you?”** Wait for their answer.

**Introduce yourself and ask each their name.**

**Explain to them that humans are three part beings made up of body, soul and spirit. The body returns to dust, the soul retains all that we have experienced in life, the spirit is the eternal part that retains all the soul's “data” (memories, experience, desires, knowledge, etc.) but will never die. Then ask them why they think some people go to heaven and some go to hell. (You can say, ‘the other place’). Most will say something like, “The good people go to heaven, the bad people go to hell.”**

**Ask, “Do you consider yourself a good person?” Most will answer “Yes”, or “Sometimes.” Tell them you would like to give them a short test to see if they are**

**really good from God's perspective which is what is most important. This is so you will know if you are really good enough to make it to heaven.**

**Proceed through 4 or 5 of the Ten Commandments; Usually, we ask them if they have ever lied, stolen, used the Lord's name in vain, disobeyed parents, have they ever been jealous (coveting), and have they ever lusted over the opposite sex. (we only ask this question if they are older teen boys or adult males, being discreet and sensitive to others in the tent).**

**We ask if they believe in God. Then, ask if they believe God loves them. Most will say they do. Then ask them if they have ever used God's name or Jesus's name as or with a cuss word. Again, most will say they have. Then ask them since God loves them, how they think He feels when you use His name in that way.**

**Make sure they admit, verbally, that they have done some of these things: e.g., if they have lied, ask them "What does that make you?" (A liar) If they hedge, be persistent because true salvation cannot come without their understanding that they have personally broken God's laws, which is sin.**

**After they have admitted that they have failed the test, tell them that these are the laws that God wrote upon our hearts, called the Ten Commandments, which is also the God-given conscience. (Rom 2:14-16)**

**All people are born with a conscience, therefore know right from wrong.**

**Continue with,**

**"According to the Bible, after you die, you will stand before God and will be judged by Him according to these laws that He wrote upon your heart."**

**Then ask, "If you died today and stood before God would you be innocent or guilty?" Most people will say, "Guilty". It is very important that they understand that they are guilty.**

**Tell them,**

**"If you die and your sins are not forgiven, then your future would be the lake of fire, which is hell, where Satan and his fallen angels are doomed to go. "But, God loves you so much that He made a way for you to escape eternal damnation. The only Person who has ever fully kept God's Laws is His Son, Jesus. God came to earth as man, to experience being human. This Man, Jesus Christ. He was tempted in every way that we are, yet was without sin. Jesus gave His life on the cross to pay the**

**penalty for our sins. He was innocent, but He became the object of God's wrath to spare us God's judgment. God, who is perfectly just must punish all sin. His love for you is so great that He poured out His wrath on His only Son so that you and I would not have to be punished in hell. This was God's eternal plan because He knew that we were unable to keep His laws but His."**

**"Not only did Jesus give His life and was buried, but God raised Him from the dead so that those who put their faith in Jesus and what He did, can also be raised and enter heaven and enjoy eternal life because of the price that Jesus paid for their sins."**

**"You must believe this with all your heart, but that is still not enough. You must be sorry that you have broken God's laws. You must also be willing to forsake your life of sin. This is called repentance. By this you are showing that you really believe. What you really believe will be displayed by your actions."**

**Ask them how they feel about their sins at this point. You must try to discern whether they understand, if they are sorry for their sins, feel guilt and feel their need for forgiveness. If so, (of course, you, being sensitive to the Spirit) ask them if they would like to pray to receive Christ and commit their lives to Him. If so, lead them in a prayer for salvation modeled below - this is just a model prayer that covers the most important points. Let the Holy Spirit lead you.**

**"Dear God, I believe that I have sinned against You by breaking Your laws that you wrote upon my heart. I know that I cannot keep your laws and I am truly sorry for my sins. I believe Jesus lived a sinless life and gave His life on the cross so that I could have eternal life. He paid the penalty for my sins. I believe He rose from the grave and is at the right hand of God. I ask you God to forgive all my sins and I invite Jesus to come into my life, by the power of the Holy Spirit, to become my personal Savior. I now make Jesus the Lord of my life, and choose to obey Him with all my heart. In Jesus Name, Amen"**

**"IF YOU SINCERELY MEANT THIS WITH ALL YOUR HEART, YOUR FUTURE AFTER YOU DIE IS NO LONGER HELL BUT IS NOW HEAVEN"**

**Note:**

**Of course you can alter this once you are comfortable with it but do not get away from the four key truths mentioned above. You will find that at times, the Lord will**

give you illustrations as you are presenting this. I have prayed a prayer for many years from Proverbs 16:23 “The heart of the wise teaches his mouth and adds persuasiveness to his lips.” I make it personal like this, “Lord, I ask You to give me a heart of wisdom that teaches my mouth and adds persuasiveness to my lips”. He never ceases to amaze me as He will with you also. The most important things to remember are love, expressed through humility and truth without compromise. The Bible says it best, “Speak the truth in love.” Eph. 4:15.

## HOW TO SECURE CONTRACTS WITH COUNTY FAIRS AND FESTIVALS

In Ohio the organization that manages county fairs is called Ohio Fair Manager’s Association. That or a similar name should be the case in most states also. They should have a list of all the county fairs in your state, by dates and possibly in alphabetical order. They should have a link to each county or you can just google directly the specific county or you are interested in. One or both of these lists should have the name and phone number of the contact person.

Festivals in Ohio are under Ohio Festivals & Events Association. There are 78 festivals on this list for 2018 but I have discovered that you can find many more by doing some google searches. Festivals are a good way to launch into this type of ministry. They are cheaper, shorter and usual; t do not require insurance.

Below are the recommended steps to take in securing a fair or festival.

1. Try to get your local church to commit to this effective outreach. This is usually difficult but important because it’s a great opportunity for hands on training for lay people of all ages, including youth. Most Christians have never led a single person to Christ. I can almost guarantee that they will the first day they work in the tent and that once they do, they will become much more desirous and zealous to see people come to Christ. The sign and the presentation we use eliminates most of the fear of “breaking the ice” or bringing Christ into the conversation.

2. **Determine if you will be able to get enough help for the outreach. Fairs run for 5 to 8 days but most run 6 or 7 days. The hours required to keep are usually from 11 am to 10 pm. While few if any are strict about keeping these hours, they are stated on the contract and they could be enforced. Try to get two people committed to 4 to 5 hours, morning or afternoon. One person can handle it during the slow hours but when it gets busy, two people are definitely needed. so, the commitments are important. Secure a tent, either buy one as discussed above or borrow one from your church or other source. Commercial tents can be leased at fairs but are not cheap. If you lease one, the tent company will set it up and tear it down, which may be worth it.**
3. **Most, if not all County Fairs (and State Fairs) require liability insurance of \$1 million. We pay only \$200.00 per year for ours. If you don't have a non-profit organization or ministry, ask your church to let you operate under their liability insurance as an outreach of the church. That could turn into an opportunity for their church to get involved in actual evangelism which is one of our goals. It could lead to new converts being disciples by your church or other churches if there are several churches represented by others working with you. Apply to the fair in the early spring. Call the number on their website for details. Most application can be filled out on line. Most will require a picture and a brief description of what you do. (You may use our pictures of both our tents).**
4. **Study the principles, Page 4 and the presentation, page 7 until you are comfortable with them. Practicing with others, especially those you will be working with is a great way to learn.**

#### **MATERIALS AND SUPPLIES NEEDED**

1. **A tent**
2. **8, 5 gallon plastic buckets to fill with water (for 10' x 20' tent, 4 buckets for 10' x 10' tent). OR use rebar stakes described above.**
3. **About 200' of rope to tie buckets or stakes to the tent frame. Also for many other uses.**

4. **Small Bibles.** The Gideon New Testament and Psalms are best for fairs. People, especially the y young so not want to carry around a bulky Bible. They tend to take these small Bibles readily.
5. **Tracts and any other literature.** Most will not take anything bulky with them.
6. **One or two folding tables.** We use two four feet long, but one eight foot long will work also.
7. **Several sign up sheets for new converts and those who recommit to the Lord.** The one we use is at the end of this pamphlet which may use or you can create your own or modify this one. It's best to make them double sided and use several clipboards so many can sign up at quickly. Here is a CAUTION to remember. With minors, especially female teens and younger children, be sure to ask if they would please fill out the form. If they are wary of doing it or are not allowed, tell them you understand and absolutely no pressure. Ask if you could have their first name and age only and explain that you keep records of how many people give their lives to Christ at the fair because people who pray for the ministry are excited to know how God is answering their prayers. With older teens and adults, try to get contact information but with no pressure. Ask them if they can be contacted by a local church so that they can be disciplined and connected to a church with a good youth group.
8. **Lights for inside the tent.** Should be bright enough to read by but at a medium brightness. Also, you may want to have a light for the sign. Rope lighting works well around the perimeter, between the frame and the fiberboard. Or you can use solar lights, one on each side attached to the top.

**If you would like help, you may email me at [pparr.50@gmail.com](mailto:pparr.50@gmail.com). I can give you my call number if we need to talk. This is for the harvest!**

**If you would like to possibly arrange for me to come to your event, that may possibly be arranged for one or two days, depending on my current ministry schedule.**

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WHY DID YOU PRAY? SALVATION \_\_\_\_

WHY DID YOU PRAY? SALVATION \_\_\_\_

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